

Q3 FISCAL 2021 EARNINGS

APRIL 8, 2021

- Exceeded Q3 guidance range for Organic Net Sales¹ growth; in-line with guidance range for Adj. Operating Margin² and Adj. Diluted EPS³.
- Continued to execute Conagra Way playbook to develop superior products and invest to ensure availability and consumer awareness.
- Actively addressing accelerating inflation through multiple actions.
- Opportunistically repurchased ~\$300 million of our common stock during Q3.

BROAD-BASED TOP-LINE GROWTH IN Q3

9.7% Organic Net Sales¹ **Growth YoY**



Net Sales Growth and Share Gains in All 3 Retail Segments: Frozen, Snacks, Staples



Outpaced Peers in Household Penetration and Purchase Repeat Rates



Exceeded Total Edible Category in eCommerce Retail Sales Growth **Throughout Pandemic**

STRONG EPS GROWTH

PERPETUAL MODERNIZATION THROUGH PRODUCT INNOVATION

\$0.59

Adj. Diluted EPS3 +25.5% YoY

> \$0.58 Diluted EPS³ +38.1% YoY

Innovation Continued to be a Key Growth Driver



#1 New Item in Hot Cocoa⁴



#1 Velocity Branded New Item in Frozen Vegetables⁴



Birds Eye has the Top 4 Branded Frozen Vegetable New Items in Grocery4

Strong Customer Acceptance of Fiscal 2022 Innovation Slate



LOOKING AHEAD

Q4 FY 21 Adj. EPS³ **Expected in the Range of** \$0.49 to \$0.55



Reaffirming **FY22 Guidance**



Well-Positioned to Sustain the **Benefits of Eat-At-Home Habits Developed During COVID-19**



- Organic net sales excludes the impact of foreign exchange and divested businesses, as well as acquisitions (until the anniversary date of the acquisitions). Organic net sales growth excludes the impact of fiscal 2020's 53rd week, which was calculated as one-sixth of our last month's net sales (which included a total of six weeks).
- Adjusted operating margin excludes equity method investment earnings and pension and postretirement non-service expense (income).
- From continuing operations.
 Source: IRI Market Advantage Syndicated Data, MULO, Last 13 weeks ended February 28, 2021, Based on Dollar Sales.



Note on Forward-looking Statements

This document contains forward-looking statements within the meaning of the federal securities laws. These forward-looking statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Readers of this document should understand that these statements are not guarantees of performance or results. Many factors could affect our actual financial results and cause them to vary materially from the expectations contained in the forward-looking statements, including those set forth in this document. These risks, uncertainties, and factors include, among other things: the risk that the cost savings and any other synergies from the acquisition of Pinnacle Foods Inc. (the Pinnacle acquisition) may not be fully realized or may take longer to realize than expected; the risk that the Pinnacle acquisition may not be accretive within the expected timeframe or to the extent anticipated; the risks that the Pinnacle acquisition and related integration will create disruption to the Company and its management and impede the achievement of business plans; risks related to our ability to achieve the intended benefits of other recent acquisitions and divestitures; risks associated with general economic and industry conditions; risks associated with our ability to successfully execute our long-term value creation strategies; risks related to our ability to deleverage on currently anticipated timelines, and to continue to access capital on acceptable terms or at all; risks related to our ability to execute operating and restructuring plans and achieve targeted operating efficiencies from cost-saving initiatives, and to benefit from trade optimization programs; risks related to the effectiveness of our hedging activities and ability to respond to volatility in commodities; risks related to the Company's competitive environment and related market conditions; risks related to our ability to respond to changing consumer preferences and the success of our innovation and marketing investments; risks related to the ultimate impact of any product recalls and litigation, including litigation related to the lead paint and pigment matters, as well as any securities litigation, including securities class action lawsuits; risk associated with actions of governments and regulatory bodies that affect our businesses, including the ultimate impact of new or revised regulations or interpretations; risks related to the impact of the coronavirus (COVID-19) pandemic on our business, suppliers, consumers, customers and employees; risks related to our forecasts of consumer eat-at-home habits as the impacts of the COVID-19 pandemic abate; risks related to the availability and prices of raw materials, including any negative effects caused by inflation, weather conditions or health pandemics; disruptions or inefficiencies in our supply chain and/or operations, including from the COVID-19 pandemic; risks associated with actions by our customers, including changes in distribution and purchasing terms; risks and uncertainties associated with intangible assets, including any future goodwill or intangible assets impairment charges; and other risks described in our reports filed from time to time with the Securities and Exchange Commission. We caution readers not to place undue reliance on any forward-looking statements included in this document, which speak only as of the date of this document. We undertake no responsibility to update these statements, except as required by law.

Organic Net Sales Reconciliation

	Grocery & Snacks	Refrigerated & Frozen	International	Foodservice	Total Conagra Brands
Year-over-year change - Net Sales	10.8%	11.7%	9.0%	(17.2)%	8.5%
Impact of foreign exchange (pp)	_	_	0.3	_	_
Net sales from divested businesses (pp)	2.3	0.4	0.5	0.7	1.2
Organic Net Sales	13.1%	12.1%	9.8%	(16.5)%	9.7%

Adjusted EPS Reconciliation

	Q3 FY21	Q3 FY20	% Change
Reported	\$0.58	\$0.42	38.1%
Restructuring plans	0.02	0.05	
Corporate hedging derivative losses (gains)	(0.01)	0.01	
Gain on divestiture of a business	(0.06)	_	
Early extinguishment of debt	0.04	_	
Consulting fees on tax matters	0.01	_	
Legal matters	0.01	_	
Rounding	_	(0.01)	
Adjusted	\$0.59	\$0.47	25.5%