



CONAGRA™

• B R A N D S •

C A G N Y 2 0 1 8

Forward-Looking Statements & Non-GAAP Measures

Note on Forward-Looking Statements

This document contains forward-looking statements within the meaning of the federal securities laws. These forward-looking statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Readers of this document should understand that these statements are not guarantees of performance or results. Many factors could affect our actual financial results and cause them to vary materially from the expectations contained in the forward-looking statements, including those set forth in this document. These risks and uncertainties include, among other things: the ability and timing to obtain required regulatory approvals and satisfy other closing conditions for the pending divestitures of our Wesson oil business and our Del Monte processed fruit and vegetable business in Canada; our ability to achieve the intended benefits of recent and pending acquisitions and divestitures, including the recent spin-off of our Lamb Weston business; general economic and industry conditions; our ability to successfully execute our long-term value creation strategy; our ability to access capital; our ability to execute our operating and restructuring plans and achieve our targeted operating efficiencies from cost-saving initiatives and to benefit from trade optimization programs; the effectiveness of our hedging activities, and our ability to respond to volatility in commodities; the competitive environment and related market conditions; our ability to respond to changing consumer preferences and the success of our innovation and marketing investments; the ultimate impact of any product recalls and litigation, including litigation related to the lead paint and pigment matters; actions of governments and regulatory factors affecting our businesses, including the ultimate impact of recently enacted U.S tax legislation and related regulations or interpretations; the availability and prices of raw materials, including any negative effects caused by inflation or weather conditions; risks and uncertainties associated with intangible assets, including any future goodwill or intangible assets impairment charges; the costs, disruption, and diversion of management's attention associated with campaigns commenced by activist investors; and other risks described in our reports filed from time to time with the Securities and Exchange Commission. We caution readers not to place undue reliance on any forward-looking statements included in this document, which speak only as of the date of this document. We undertake no responsibility to update these statements.

Note on Non-GAAP Financial Measures

This document includes certain non-GAAP financial measures. Management considers GAAP financial measures as well as such non-GAAP financial information in its evaluation of the Company's financial statements and believes these non-GAAP measures provide useful supplemental information to assess the Company's operating performance and financial position. These measures should be viewed in addition to, and not in lieu of, the Company's diluted earnings per share, operating performance and financial measures as calculated in accordance with GAAP.

What We Want You to Take Away From Today

- 1 New company with significant potential
- 2 On track with transformation plan
- 3 Key to success: focus, discipline, capabilities, and culture
- 4 Modernizing iconic brands is at the center of what we do
- 5 Compelling investment opportunity

Compelling Investment Opportunity

- Dynamic sector with latent value creation opportunities
- Diverse, inherently-hedged portfolio with leading iconic brands
- Aggressive, efficient, and agile leadership team
- Long-term growth and profitability will be achieved via strong innovation, execution, and M&A
- Disciplined balance sheet management and strong cash flow provide opportunities to return capital to shareholders

1.

WHO WE ARE

2.

WHAT WE HAVE DONE

3.

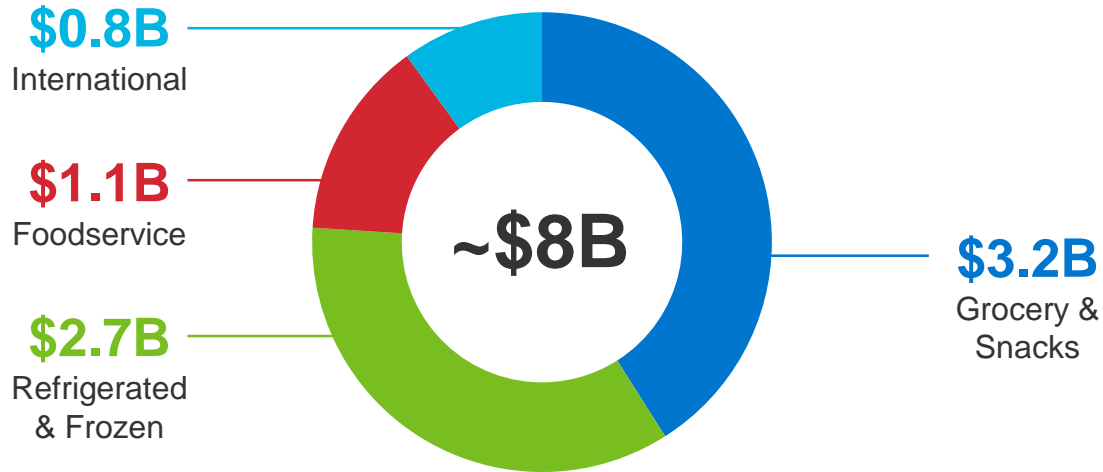
HOW WE CREATE VALUE FROM HERE

New Era, New Company



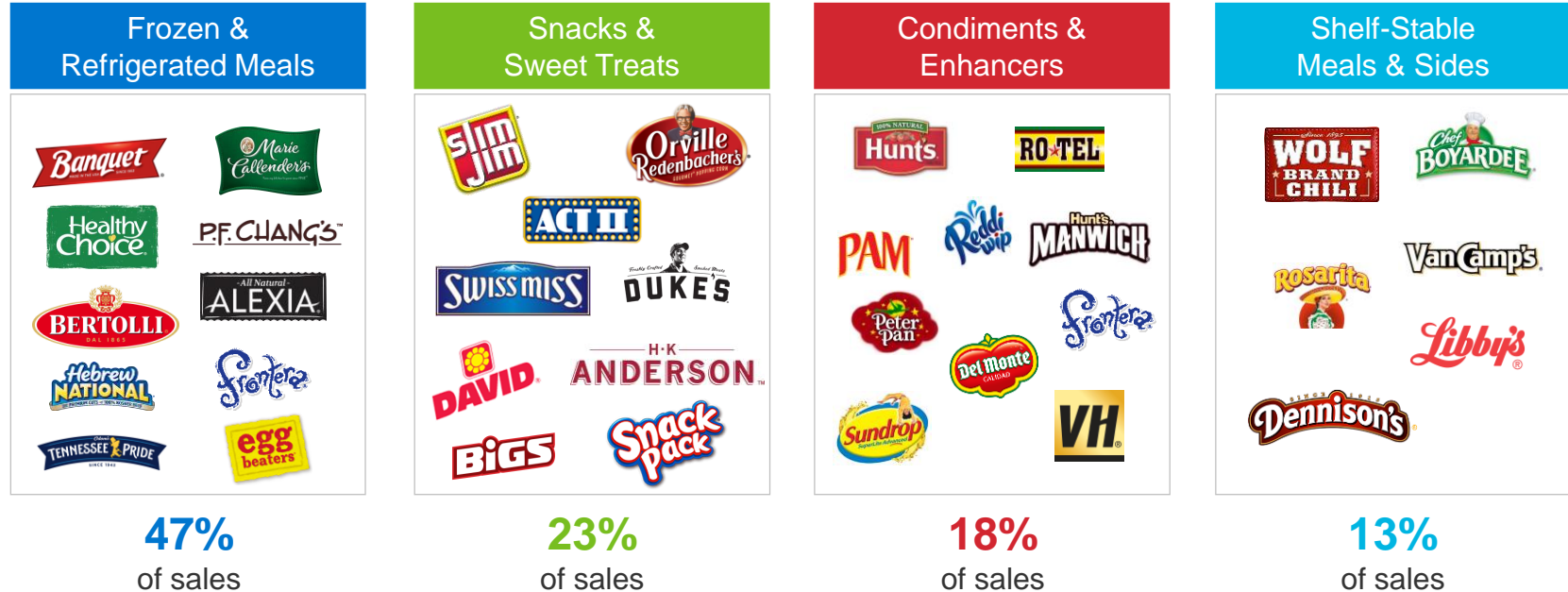
~\$8 Billion Business

FY17 Net Sales by Segment



Note: Excludes the Commercial segment because there are no ongoing operations in the segment

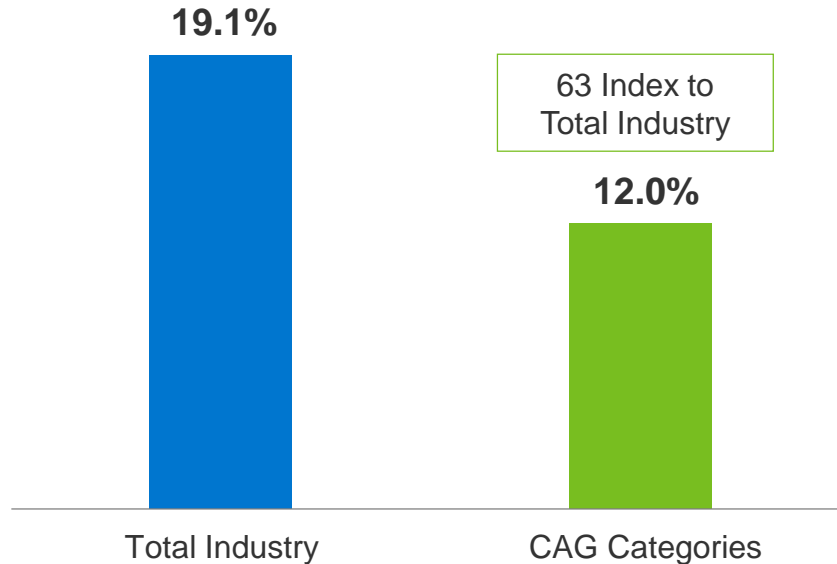
Iconic Brands Span Four Domains



Note: Percent of sales reflects the percent of Domestic Retail sales. Numbers may not add to 100% due to rounding.
 Source: IRI MA POS data, TUS-MULO+C, 52 weeks ending 1/21/18, Dollar Sales

Private Label Penetration Remains Low

Private Label Share



Private Label Share by Domain

- Frozen & Refrigerated Meals: 13%
- Snacks & Sweet Treats: 12%
- Condiments & Enhancers: 22%
- Shelf-Stable Meals & Sides: 9%

Strong Executional Capabilities



Scale in all three temperature states



Productivity mindset



Customer alignment



Focused Growth Center of Excellence



Analytical approach



Significant M&A experience

On-Track With Multi-Year Transformation Plan

FY16/17

- Reset top line
- Expand margins

FY18

- Improve top line
- Expand margins

FY19/20

- Accelerate growth
- Expand margins

1. | WHO WE ARE

2. | WHAT WE HAVE DONE

3. | HOW WE CREATE VALUE FROM HERE

Three Years Ago: ConAgra Foods

✘ Conglomerate

✘ Focused on volume

✘ Significant SKU proliferation

✘ Erratic A&P/innovation

✘ Reliant on trade/push

✘ Weaker margins

✘ Inefficient cost structure

Set the Table for Conagra Brands



Built new management team



Sold private brands



Spun off Lamb Weston



Right-sized cost structure



Committed to executing value over volume



Created Growth Center of Excellence



Infused disciplined A&P spending

Investor Day Commitments

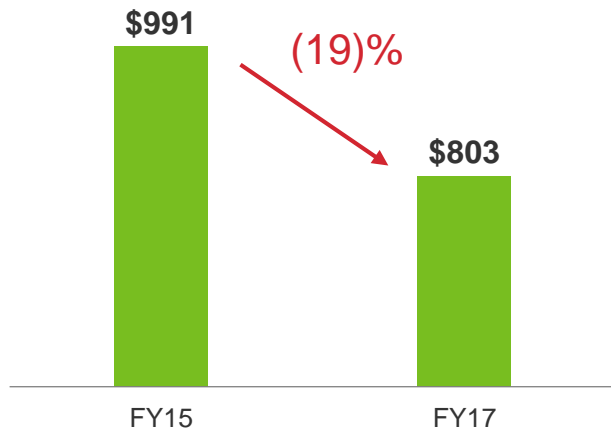
Increase
Margins

Improve Top
Line

Build a
Winning
Company

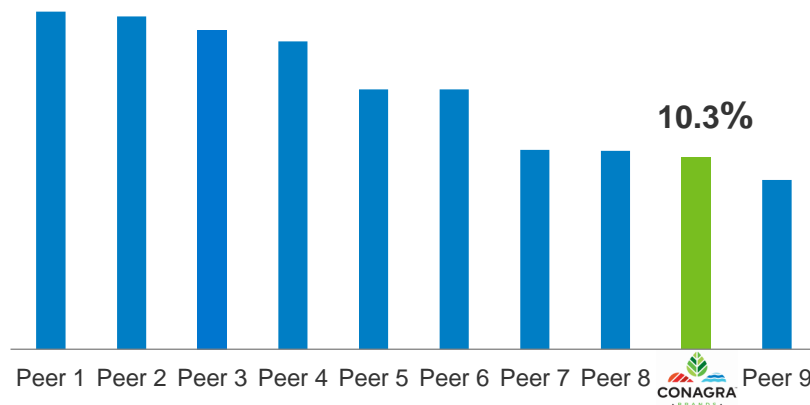
Right-Sizing SG&A

Adj. SG&A
(Dollars in Millions)



% of Net Sales	FY15	FY17
	11.0%	10.3%

Adj. SG&A (excl. A&P) as % of Net Sales
(Most Recent Fiscal Year)



Driving Realized Productivity

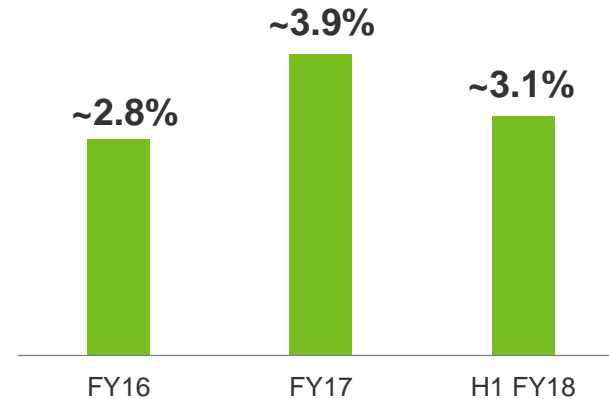
Key Drivers

- Focus on realized productivity, not gross
- Conagra Performance System
- Mastering complexity
- Network optimization
- Supplier excellence

Supply Chain Realized Productivity

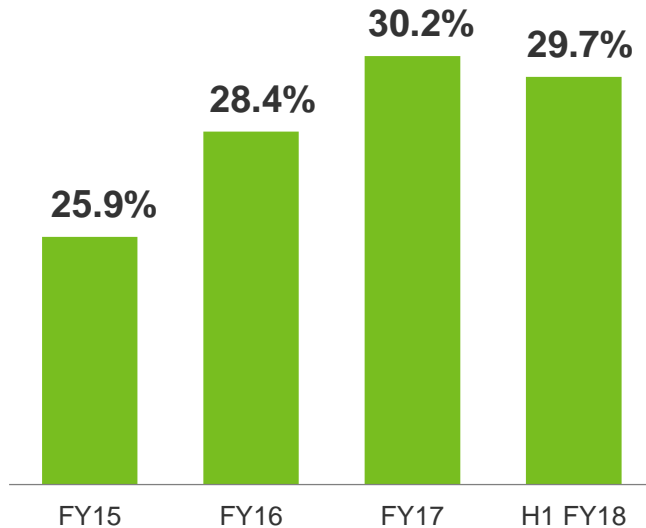
(% of Cost of Goods Sold)

FY17 above original expectations

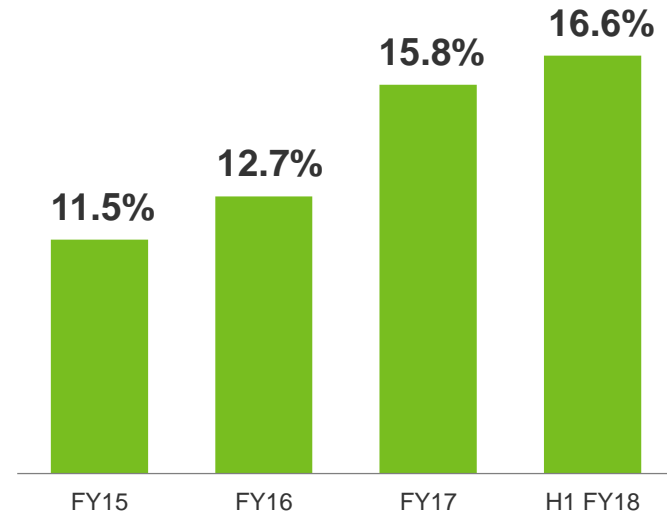


Achieving Strong Margin Improvement

Adj. Gross Margin



Adj. Operating Margin¹



1. Adjusted operating margin excludes equity method investment earnings.

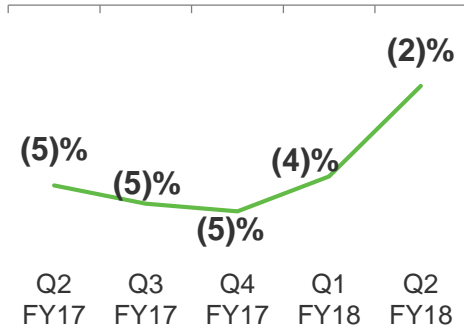
Note: "Adjusted" financial measures and organic net sales are non-GAAP. See the end of this presentation for a reconciliation of these measures to the most directly comparable GAAP measures.

Upgrading Volume Base

Domestic Retail Scanner Data

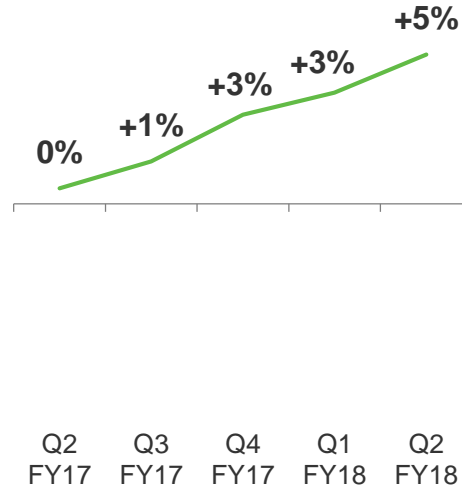
Avg. Weekly TPDs

(% Change vs YA)



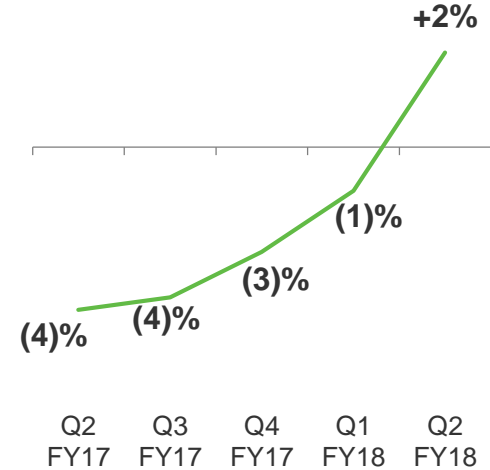
Base Sales Velocity

(% Change vs YA)



Base Dollar Sales

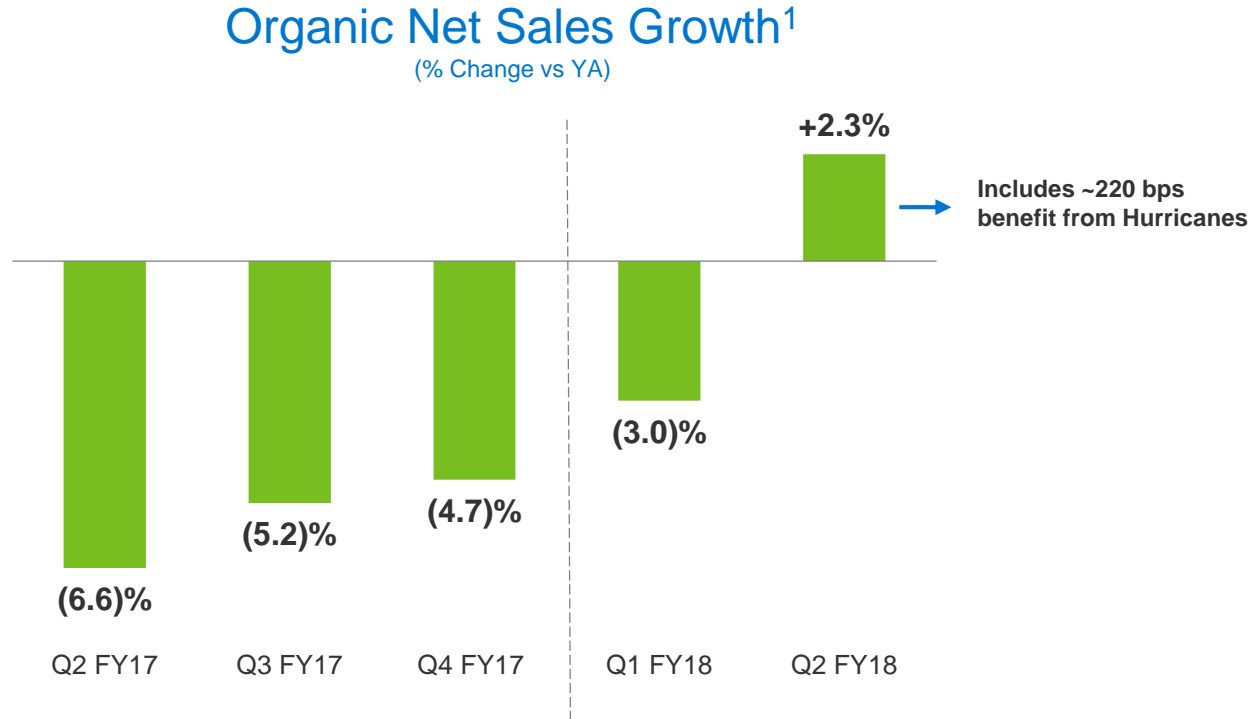
(% Change vs YA)



Modernizing Iconic Brands



Bending the Top-Line Trend

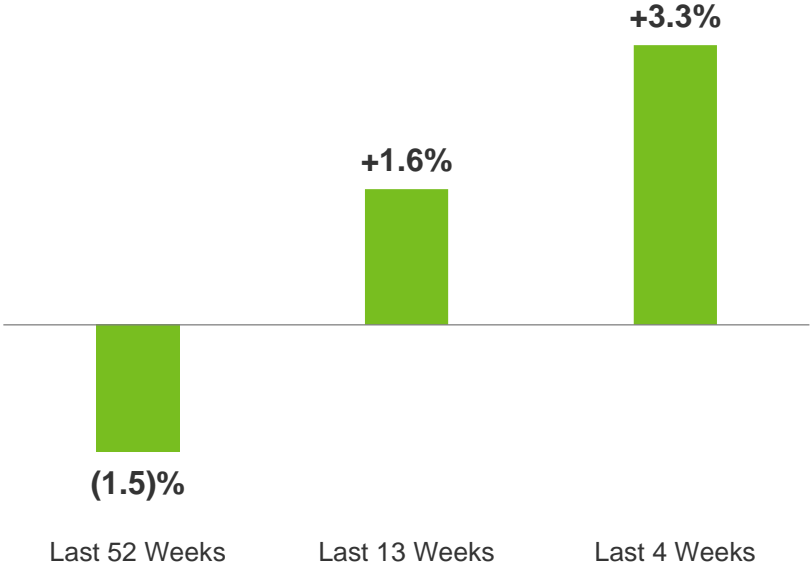


1. Organic net sales excludes the impact of foreign exchange and divested businesses, as well as acquisitions (until the anniversary date of the acquisitions).
Note: Organic net sales growth is non-GAAP. See the end of this presentation for a reconciliation of this measure to the most directly comparable GAAP measure.

Recent Performance Even Stronger

Conagra Domestic Retail Sales

(% Change vs Prior Year Period)



Source: IRI MA POS data, TUS-MULO+C, 52 weeks ending 01/21/2018, Dollar Sales



Continuing to Reshape the Portfolio

Acquisitions



Divestitures/Spin-Off



Canada, Pending



Pending

Reinvigorating Culture

Fewer layers and broader spans of control – **agility, speed, and empowerment**

Differentiating capabilities – **growth and margin expansion**

Right sized – **lean, self-service, and strategic outsourcing**

Silo-free, collaborative and fun

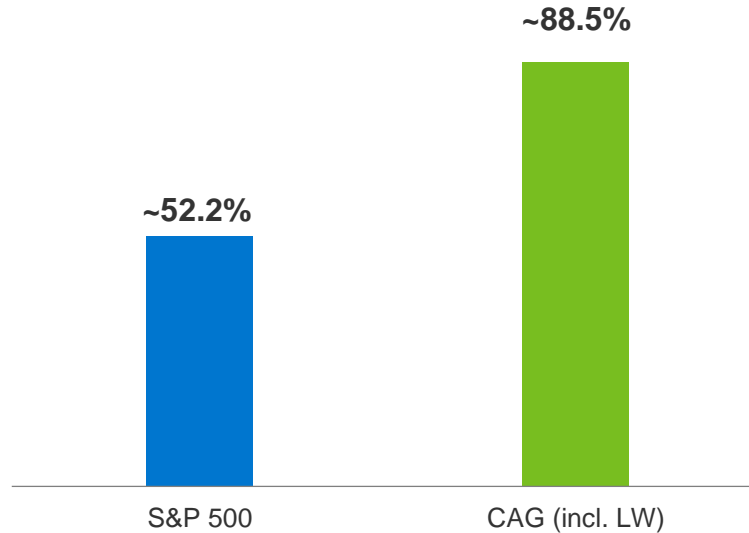
A close-up photograph of a sandwich on a white paper tray. The sandwich is filled with meat, cheese, and pickles. A thick layer of yellow mustard is spread on the bread. The background is a plain, light-colored surface.

GULDEN'S
YELLOW MUSTARD

Driving Significant Value Creation

Total Shareholder Return

(Since Aug. '14)



Source: FactSet as of 02/16/18.

Note 1: Measurements represent period from 8/10/14 to 2/16/18. "CAG (incl. LW)" calculated as Conagra Brands Share Price + (Lamb Weston Share Price / 3) to account for the 3:1 distribution ratio

Note 2: Total shareholder return represents share price return plus dividends paid

1. | WHO WE ARE

2. | WHAT WE HAVE DONE

3. | HOW WE CREATE VALUE FROM HERE

OUR STRATEGIC IMPERATIVES

**ACCELERATE
MOMENTUM IN
FROZEN**

**TAKE A NEW
APPROACH
TO SNACKS &
SWEET
TREATS**

**MINE
OPPORTUNITIES
IN CONDIMENTS
& ENHANCERS**

**RENOVATE
SHELF-STABLE
MEALS & SIDES**

**SUPPORT
GROWTH
THROUGH
ENHANCED
CAPABILITIES**

A close-up photograph of a white bowl filled with a healthy meal. The dish consists of white beans, chunks of cooked salmon, and a variety of green leafy vegetables. The text "ACCELERATE MOMENTUM IN FROZEN" is overlaid in white, bold, sans-serif font across the center of the image.

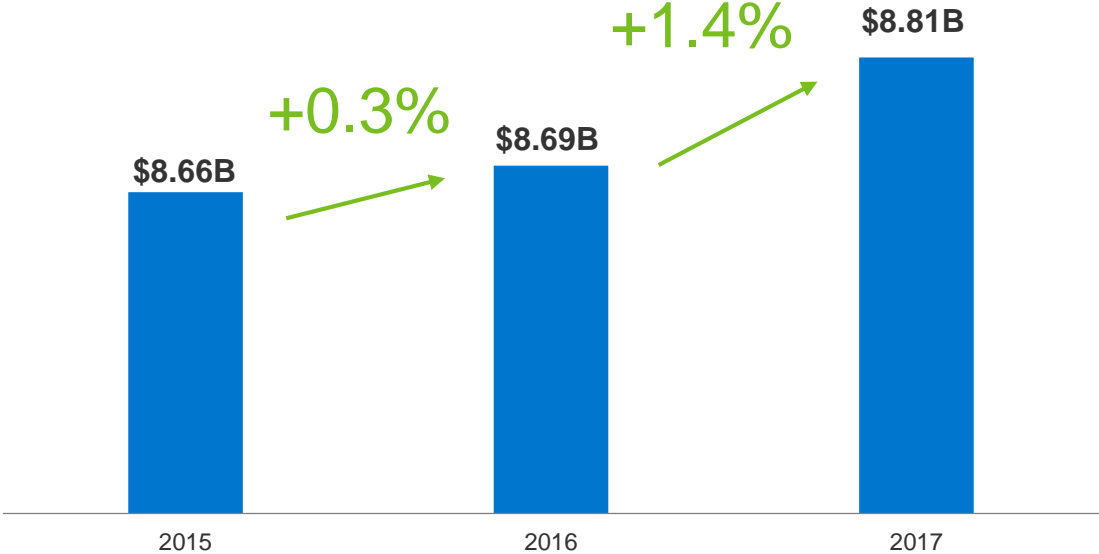
ACCELERATE MOMENTUM IN FROZEN

Significant Opportunity in Frozen

- Large space poised to capture long-term tailwinds
- Stronger velocities enable large, modernized brands to outperform smaller brands
- We are well-positioned with a scaled business of authentic brands across dayparts and need states
- Significant opportunity for expansion and growth

Frozen Meals Is a Large and Growing Segment

Frozen Dinner & Entrée Dollar Sales



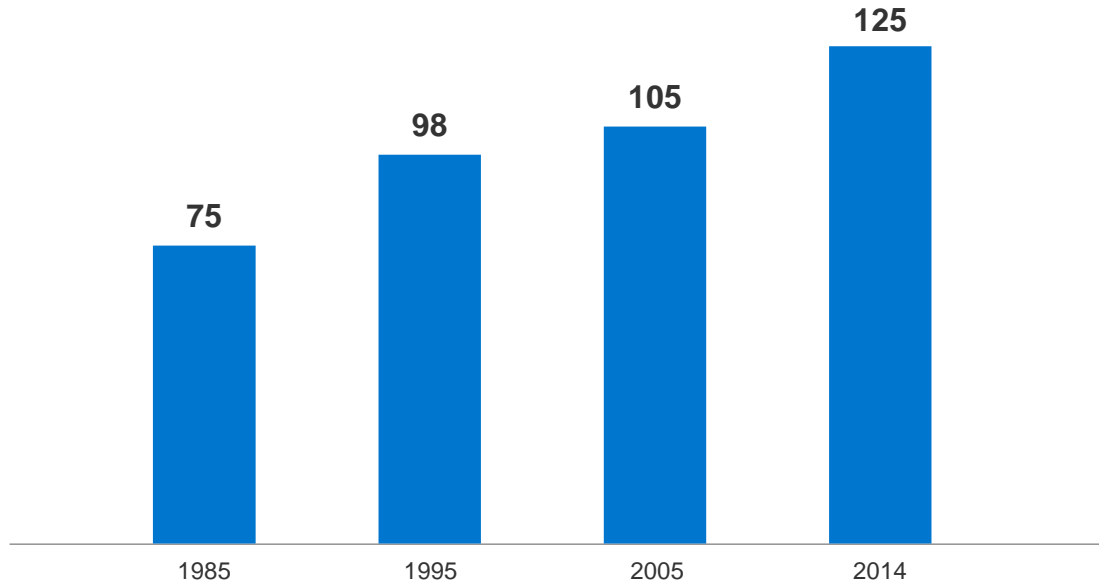
Source: IRI MA POS data, TUS-MULO, 52 weeks ending 12/24/17, Dollar Sales



Young Adult Engagement Increasing

Trended Annual Eatings per Capita of Frozen Foods

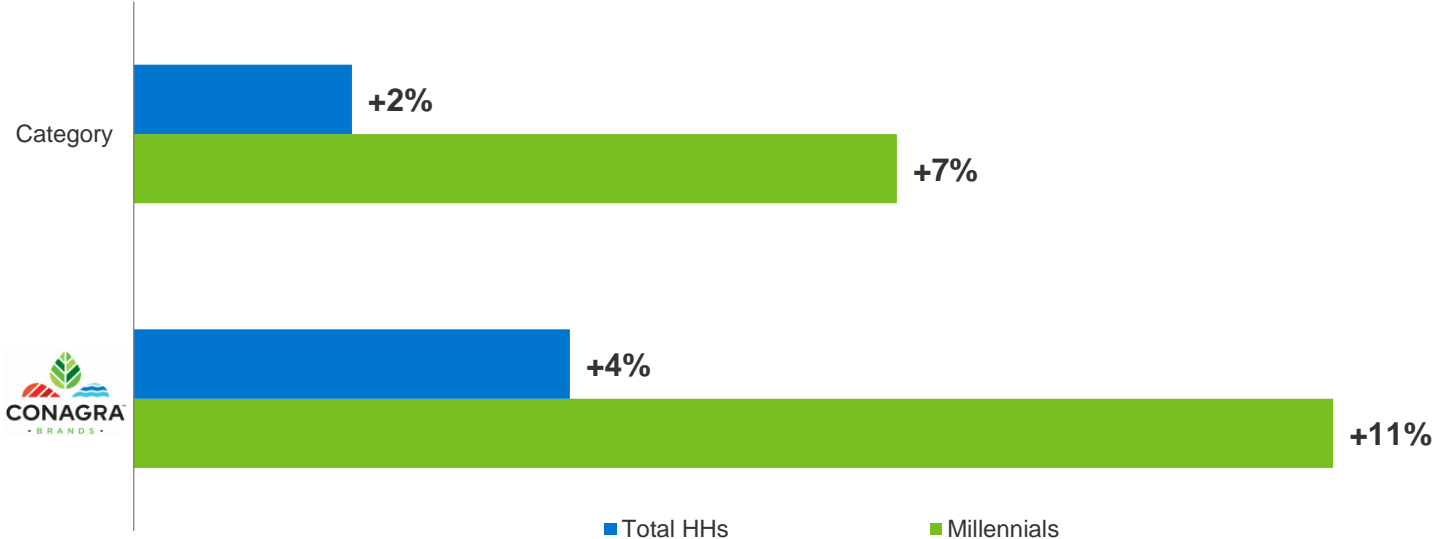
(Among 21-36 Year Olds; Excl. Desserts)



Millennials Driving Household Penetration

Frozen Single-Serve Meals Household Penetration Growth

(Last 26 Weeks; % Change vs YA)

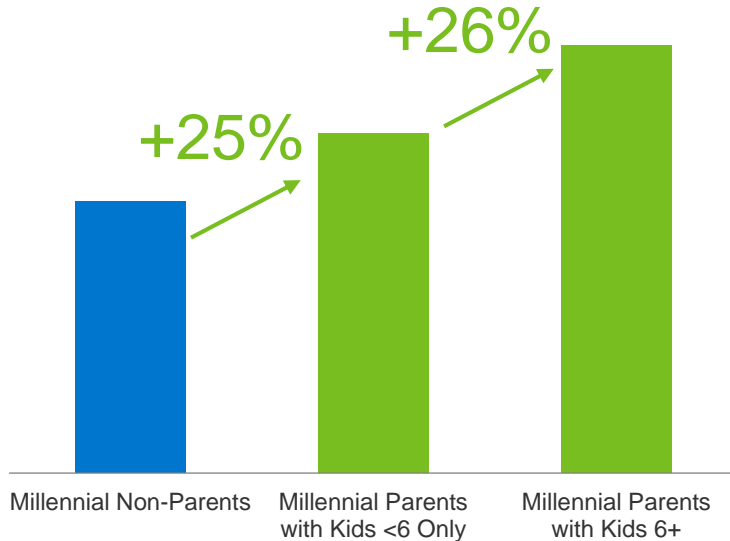


Source: IRI Panel data, CAG Custom DB, TUS-All Outlet, 26 weeks ending 12/31/17 vs YA

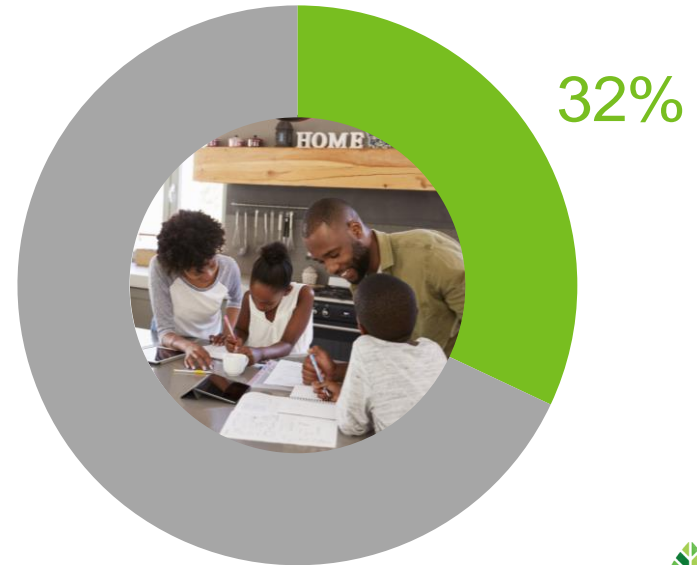


Poised to Seize Long-Term Tailwind

Annual Frozen Eating Occasions



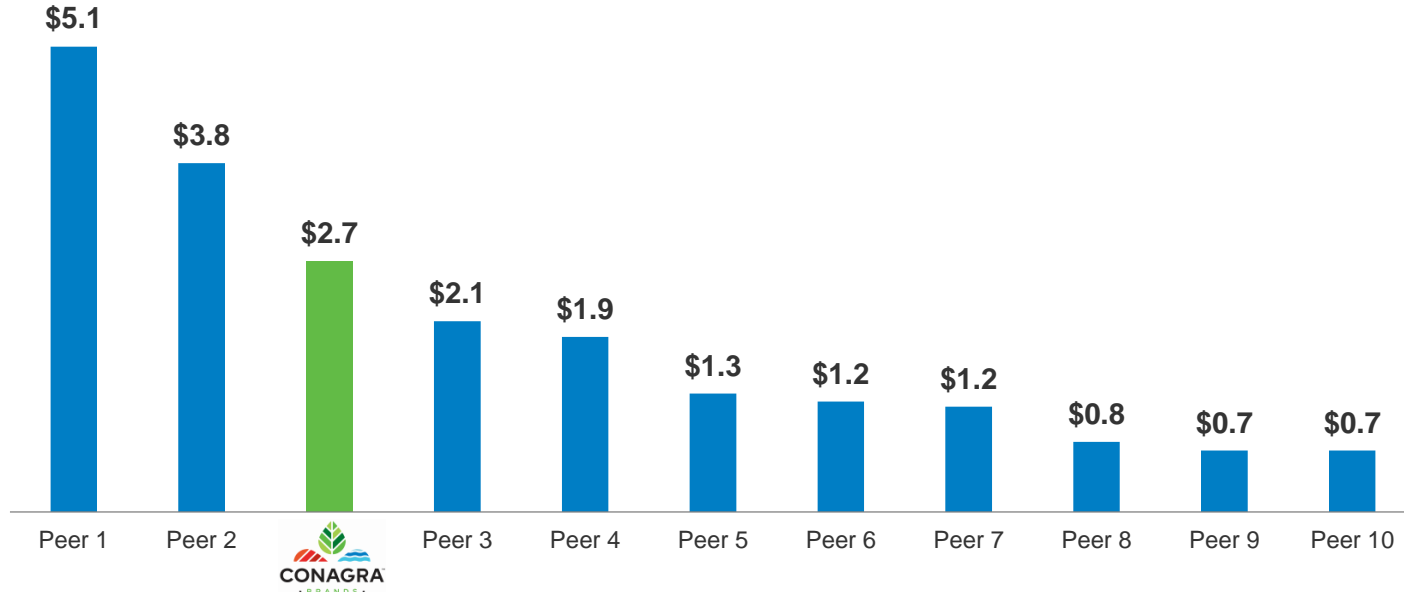
Percent of Millennial Parents with Kids 6+



We Have a Scaled Frozen Business

Total Frozen Retail Sales

(Excl. Ice Cream, Novelties, Beverages; Dollars in Billions)



Our Iconic Brands Serve Multiple Need States



American Classic



Active Lifestyle



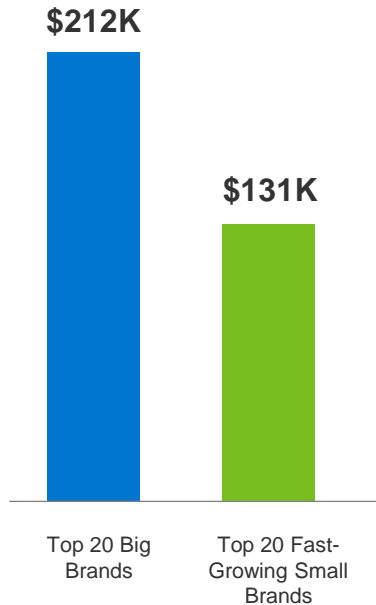
Comfort Food



Authentic Ethnic Meals

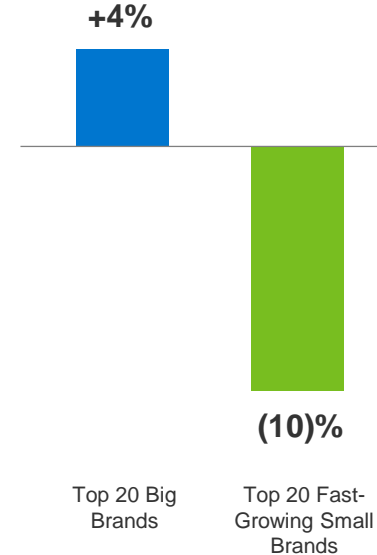
Big Brands Drive Velocity and Growth

Frozen Single-Serve Meal Velocities



Frozen Single-Serve Meal Velocity Growth

(% of Dollar Sales Growth vs YA)



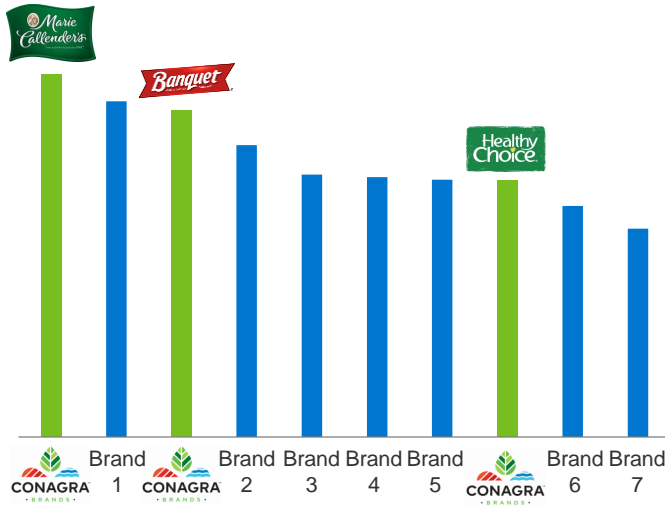
Source: IRI MA POS data, TUS-MULO, 52 weeks ending 1/21/18

Note: Velocity is defined as sales divided by average weekly total points of distribution (TPD)

Fast Growing Small Brands = Dollar Sales <=\$25M in L52, top 20 w greatest absolute positive dollar change vs YA

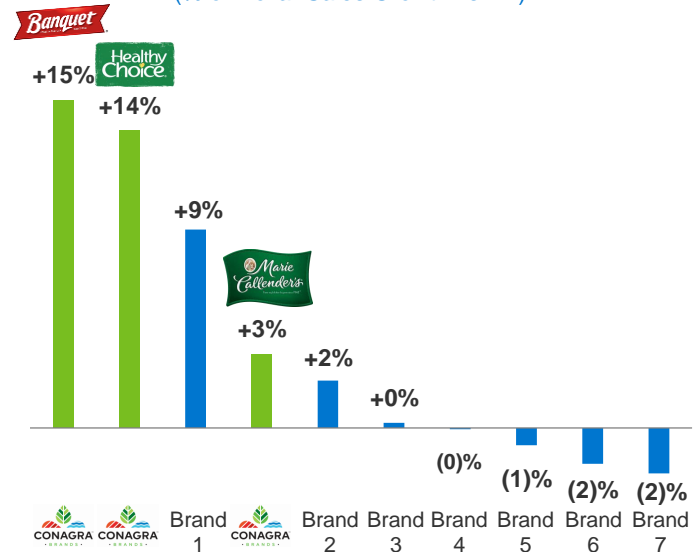
Our Brands Are Leaders in Velocity and Velocity Growth

Frozen Single-Serve Meal Velocities



Frozen Single-Serve Meal Velocity Growth

(% of Dollar Sales Growth vs YA)



Source: IRI MA POS data, CAG Custom DB, TUS-MULO, 26 weeks ending 1/21/18

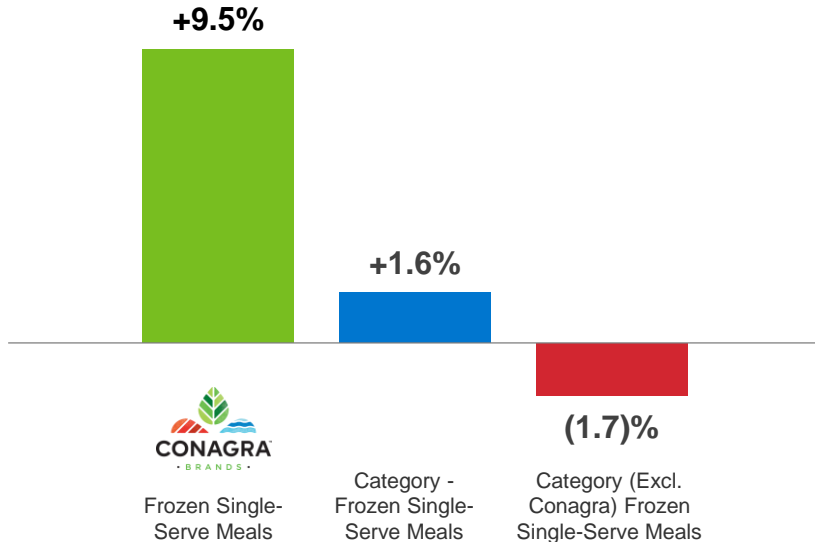
Brands Shown Are Top 10 Dollar Sales

Note: Velocity is defined as sales divided by average weekly total points of distribution (TPD)

Our Brands Have Driven Category Growth

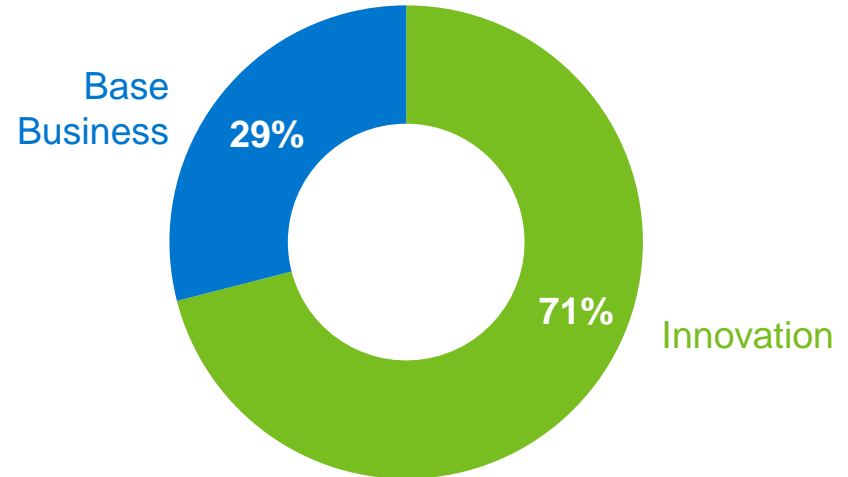
Frozen Single-Serve Meals

(Dollar Sales Growth vs YA)



Conagra Frozen Single-Serve Meals Growth

(% of Dollar Sales Growth vs YA)



Innovation Driving Improved Pricing

Conagra Price Growth Drivers (Frozen Single-Serve Meals)

Average Price/Unit
(Growth vs YA)

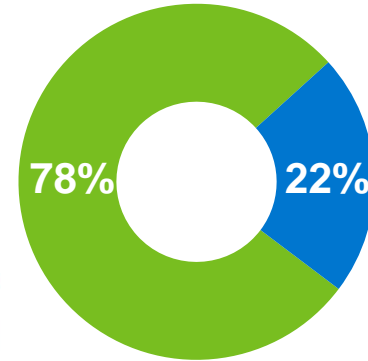
+4.4%



Premiumization
Through Innovation



Percent of Price Growth



Trade
Efficiency/
Price
Increase

Banquet Reimagined

Basic Value



Restaged



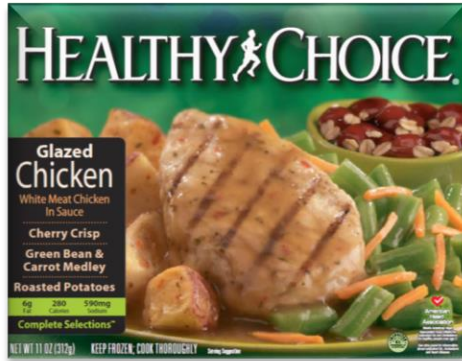
American Classics



Total Banquet Sales: +6% vs YA
Mega: 80% premium to base
Mega: Millennials 121 buyer index to base

Healthy Choice Reframed

Heart Health Focus



Broader Health Benefits

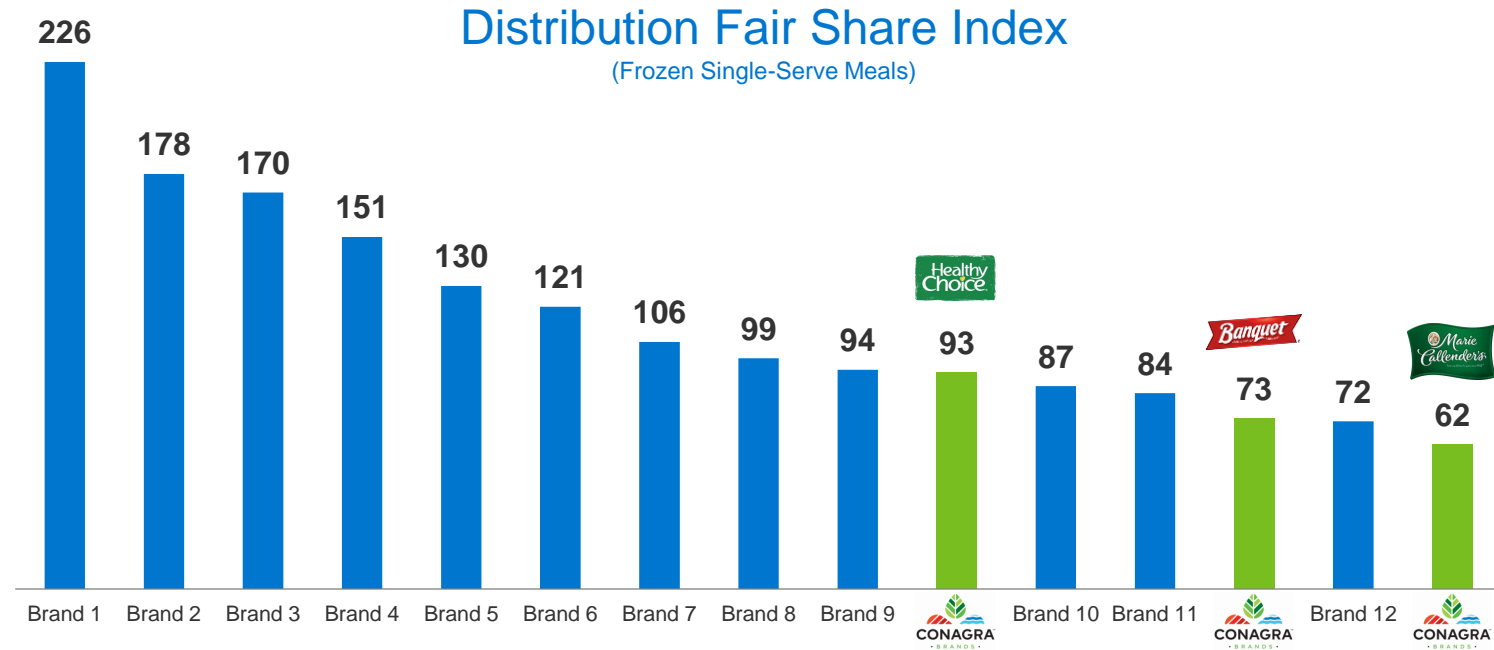


Modern Food Attributes



Total Healthy Choice Sales: +16% vs YA
Power Bowls: 41% premium to base
Power Bowls: Millennials 129 buyer index to base

Growth Opportunity by Achieving Fair Share of Shelf Space



Source: IRI MA POS data, CAG Custom DB, TUS-MULO, 26 weeks ending 1/21/18

Top 15 brands by dollar sales

Note: Fair share index calculated as share of Total Points of Distribution (TPDs) divided by share of total dollar sales

What's Next in Frozen

Extend Into
New Dayparts

Expand Modern
Wellness & New
Cuisine Offerings

Pursue
Handheld Options

Healthy Choice

Power Bowls Continuing Momentum



Healthy Choice

Reimagining Frozen Breakfast



Healthy Choice

Addressing Demand for Meatless Meals



Banquet

Reimagining Where We Can Play: Handhelds



Note: Packaging under development; subject to change

Banquet

Reimagining Where We Can Play: Meats



Note: Packaging under development; subject to change

Banquet

Reimagining Pot Pies



Note: Packaging under development; subject to change

Marie Callender's Modernizing Comfort Food



PF Chang's Introducing Single Serve



Tennessee Pride Relaunching With Breakfast



Note: Packaging under development; subject to change

Tennessee Pride Relaunching With Handhelds



Note: Packaging under development; subject to change

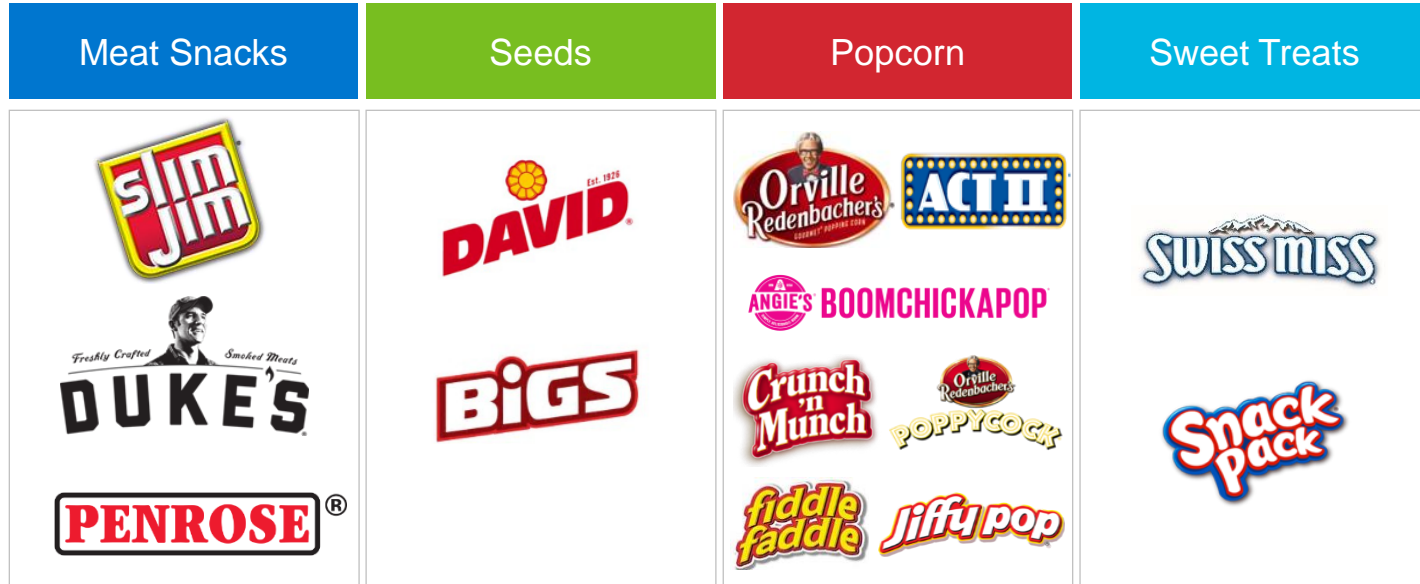
**TAKE A NEW APPROACH TO
SNACKS & SWEET TREATS**



Compelling Opportunity in Snacks

- Compete in strong, vibrant categories that are aligned with consumer demands
- Well-positioned in the categories in which we compete
- Instilling a snacking mindset will enable future success

We Have a Focused ~\$2B Snacking Business



CAG Retail Sales

\$657MM

\$228MM

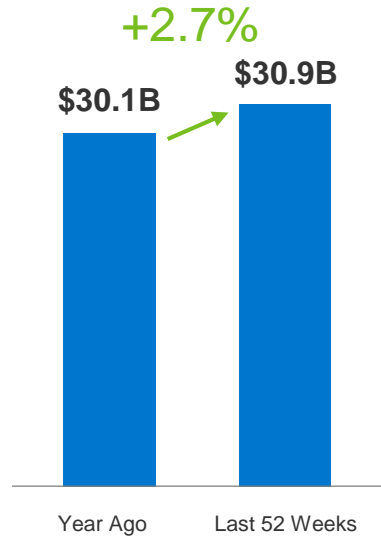
\$524MM

\$400MM

We Compete in Attractive Categories

Snacking Dollar Sales

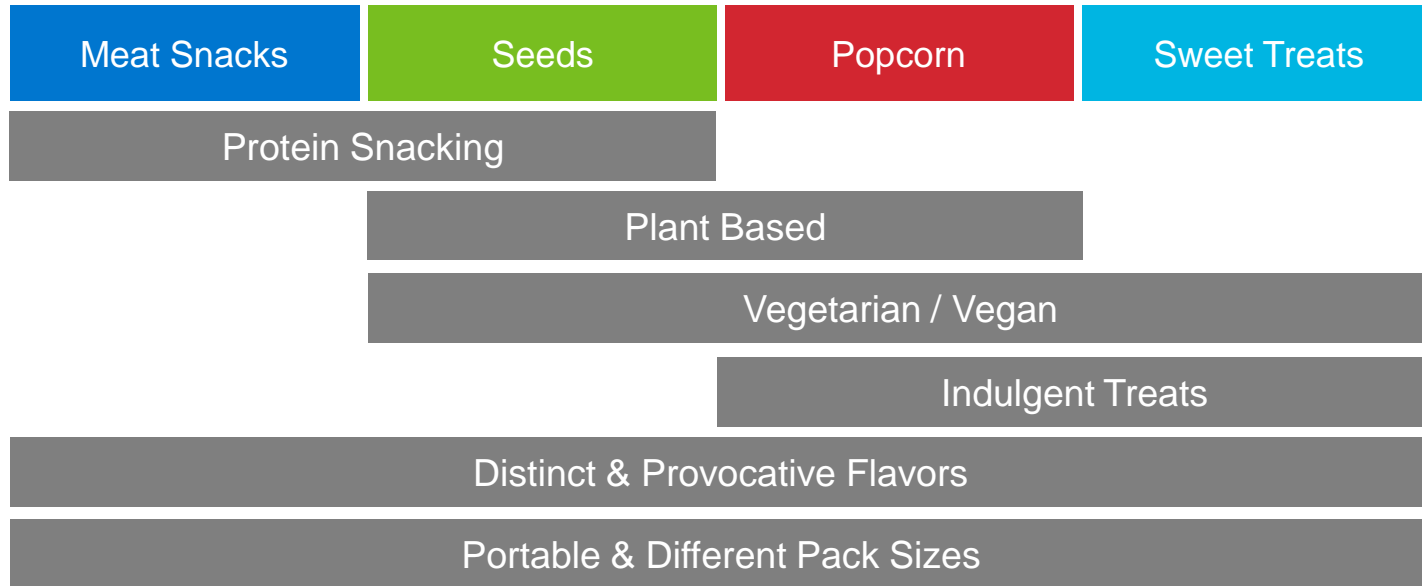
Non-Conagra Snacking Categories



Conagra Snacking Categories

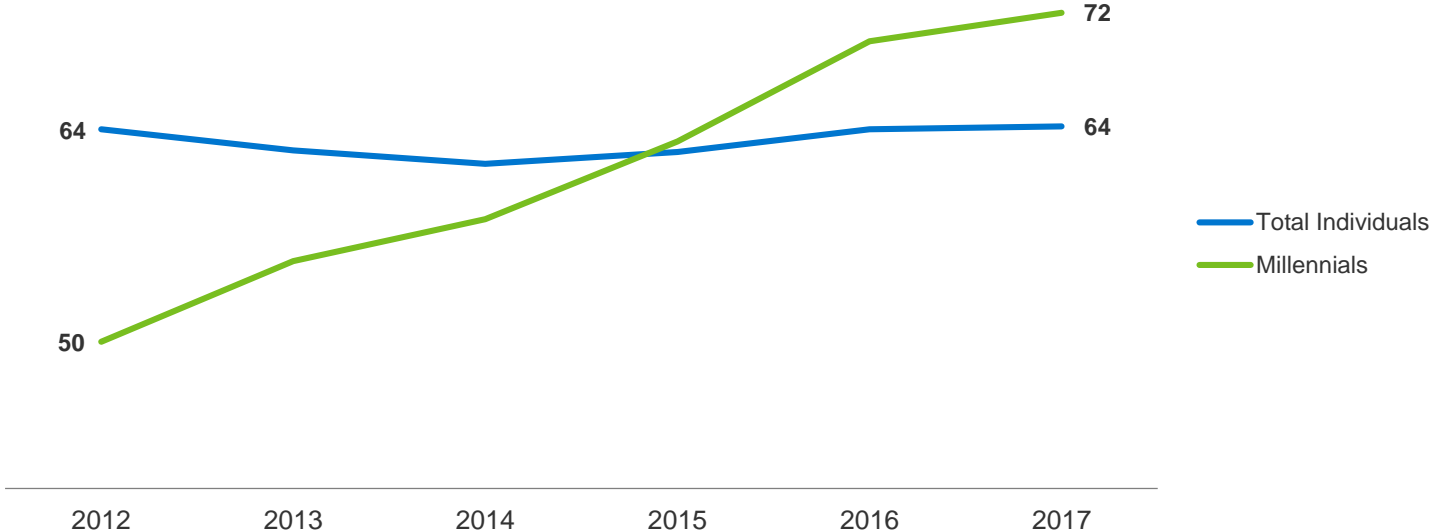


Our Categories Are Aligned With Pockets of Strong Growth



Millennials Increasingly Turn to Our Categories

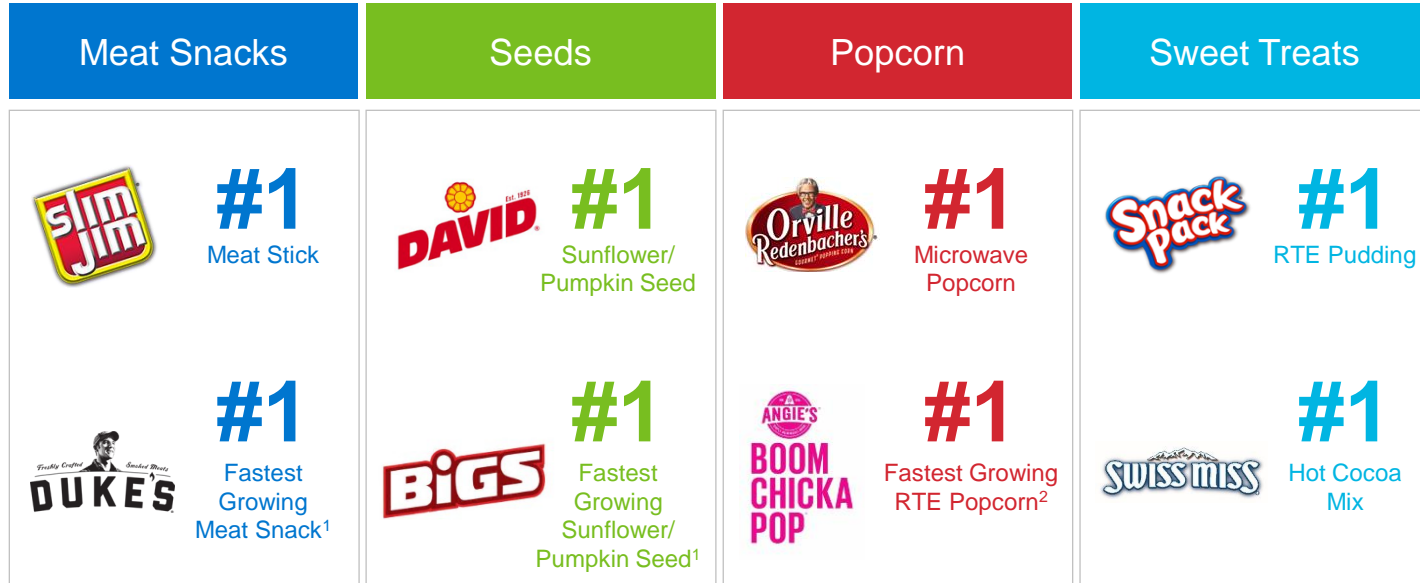
Trended Annual Eatings per Capita of CAG Snacking Categories (Among 21-36 Year Olds)



Source: The NPD Group / Snack Track, CAG Snacking Categories: Meat Snacks, Seeds, Popcorn, Prepared Pudding/Gelatin
Data for rolling two years ending September 2017
*Millennials are born 1981-1996, ~21-36 years old



We Are Well-Positioned in Our Categories



1. In absolute dollar sales growth

2. In percent growth among brands over \$25 million in annual sales

Source: IRI MA POS data, TUS-MULO+C, 52 weeks ending 1/21/18

Snacking Business Historically Undermanaged

✘ Slow innovation cycles

✘ Lack of marketing ubiquity

✘ Under-leveraged merchandising opportunities

✘ Limited product offerings and sizes

Instilling a Snacking Mindset Into Conagra



Increase innovation



Drive impulse consumption



Market with purpose



Master price /
pack architecture

New Acquisitions Fueling Transformation



Introducing Duke's Tall Boy Shorty Sausages



Expanding Duke's Beyond Shorty Sausages



Relaunching Seeds



Note: Packaging under development; subject to change

Reinventing Microwave Popcorn



Note: Packaging under development; subject to change

Relaunching Snack Pack

Bold Hispanic
Flavors



Larger Package
Sizes



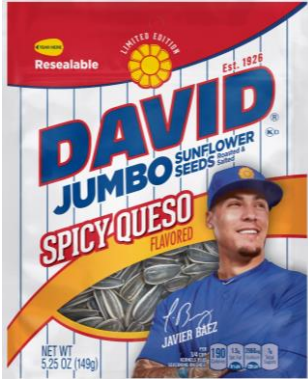
LTO Fun Kid
Flavors



Modernizing Swiss Miss



Ramping-Up Pace of Core Innovation



Increasing Points of Interruption



Driving Impulse Purchases



Providing Multiple Product Configurations



Marketing With Purpose


BOOMCHICKAPOP
#CrushIt




#SeedsTheDay


DUKE'S
#ShortcutsSuck




#WeDontDoSmall



LIMITS.
CRUSH
IT.

POWER UP WITH
WHOLE GRAIN

REAL. SIMPLE INGREDIENTS. NOTHING FAKE.



FOCUSED PRIORITIES IN REMAINDER OF PORTFOLIO

**MINE OPPORTUNITIES
IN CONDIMENTS & ENHANCERS**

**RENOVATE SHELF-
STABLE MEALS & SIDES**

Frontera Launching Provocative Salsa Flavors



Reddi-wip Extending Into Non-Dairy



Note: Packaging under development; subject to change

Renovating Forgotten Brands



Note: Packaging under development; subject to change

Expanding Chef Beyond Red Sauce and Meat



Introducing Chef Boyardee Throwback Recipe



Note: Packaging under development; subject to change



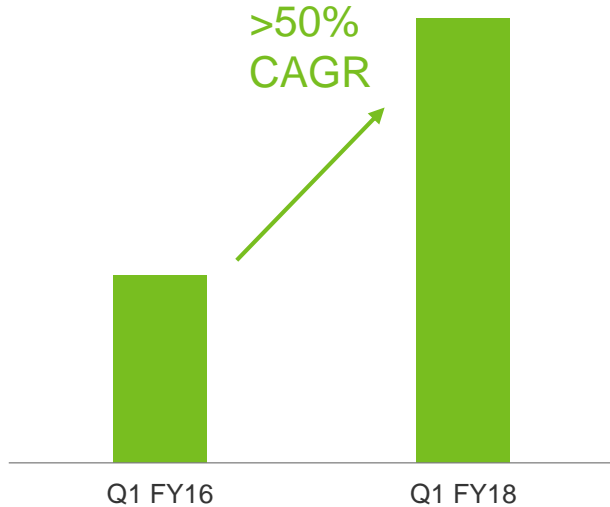
SUPPORT GROWTH THROUGH ENHANCED CAPABILITIES

Key Growth Capabilities Identified and Improving

Innovation	Marketing	E-Commerce
 <p>Reduce cycle time</p>  <p>New manufacturing capabilities</p>  <p>Omni-channel focus</p>	 <p>Non-traditional approaches</p>  <p>Focus on engagement</p>  <p>Personalizing with digital</p>	 <p>Presence in all e-models</p>  <p>Tech & data infrastructure</p>  <p>Product/package customization</p>

Accelerating E-Commerce

Domestic E-Commerce Net Sales



Focus Areas

- Partnering with e-tailers
- Optimizing online content
- Leveraging emerging technology

Relentless Focus on Margin Drivers to Fuel Growth

Realized
Productivity

Margin Accretive
Innovation

Improved Pricing
Capabilities

Brand Mix

Channel Mix

Trade
Optimization

Disciplined M&A Provides Upside to Plan

Modernizing Acquisitions	<ul style="list-style-type: none">• Tend to be smaller• Consistent with emerging trends• Provide platform for expansion
Synergistic Acquisitions	<ul style="list-style-type: none">• Tend to be larger• Can enhance network and capabilities• Can offer material economic benefit
Divestitures	<ul style="list-style-type: none">• Limited coherence with strategy/portfolio• Low priority for investment• Divestiture logic immediately evident

Summary

We are a compelling investment opportunity

- 1 Making tremendous progress in transforming the company
- 2 Clear vision on how to create value in domains
 - Accelerate momentum in frozen
 - A new approach to snacks & sweet treats
 - Mine opportunities in condiments & enhancers
 - Renovate shelf-stable meals & sides
- 3 Disciplined M&A provides upside to plan

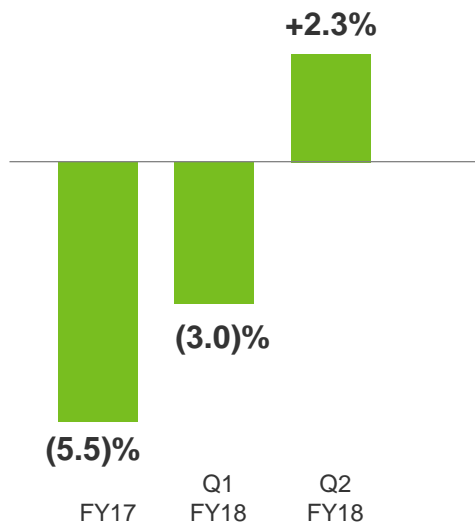
DAVE MARBERGER

EXECUTIVE VICE PRESIDENT AND CFO

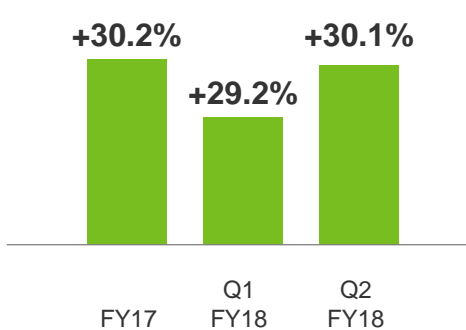
Strong Financial Results

Organic Net Sales¹

(% Change vs YA)

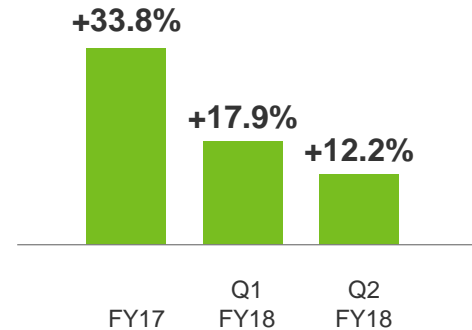


Adj. Gross Margin



Adj. EPS²

(% Change vs YA)



1. Organic net sales excludes the impact of foreign exchange and divested businesses, as well as acquisitions (until the anniversary date of the acquisitions).

2. From continuing operations

Note: "Adjusted" financial measures and organic net sales are non-GAAP. See the end of this presentation for a reconciliation of these measures to the most directly comparable GAAP measures.

On-Track for Productivity Commitments

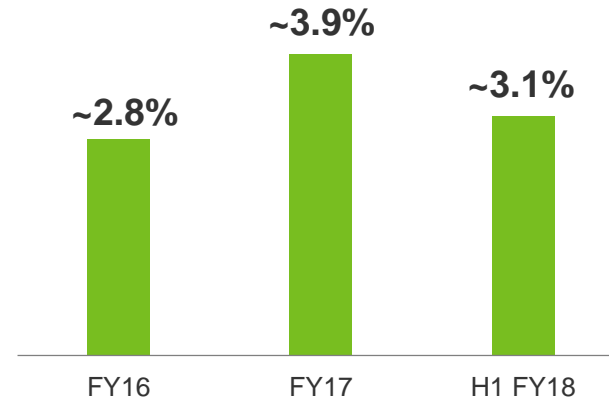
Key Drivers

- Focus on realized productivity, not gross
- Conagra Performance System
- Mastering complexity
- Network optimization
- Supplier excellence

Supply Chain Realized Productivity

(% of Cost of Goods Sold)

FY17 above original expectations



Tax Reform Impact

Key Financial Metrics	From	To
FY18 Effective Tax Rate	33.5% to 34.5%	29% to 30%
“Normalized” Effective Tax Rate	33% to 34%	~23% to ~24%
Capital Loss Carryforward Gross Tax Asset	\$2.8 billion \$1.1 billion	\$2.8 billion \$740 million
One-Time, Non-Cash Gain From Remeasuring Deferred Taxes	n/a	\$240-\$250 million

Note: The Company is still assessing the total impact of the Tax Cut and Jobs Act. The amounts shown above are current estimates that may change as the final impact is determined.

Updated FY18 Outlook^{1,2}

Key Financial Metrics	As of Q2 Call	Updated
Organic Net Sales Growth ³	Near the high end of (2)% to flat range	No change
Reported Net Sales Growth	100-150 bps higher than organic growth	No change
Adj. Op. Margin ⁴	Near low end of 15.9% to 16.3% range	No change
Effective Tax Rate	33.5% to 34.5% ⁵	29% to 30%
Adj. Diluted EPS from cont. ops.	Near high end of \$1.84 to \$1.89 range	Tax reform adds \$0.11 to \$0.13 to range
Share Repurchases ⁶	\$1.1 billion	No change
Inflation Rate	3.7%	No change

1. The inability to predict the amount and timing of future items makes a detailed reconciliation of these forward-looking financial measures impracticable.
2. "Adjusted" financial measures and organic net sales are non-GAAP financial measures. The FY18 Outlook includes the Wesson oil business for the full fiscal year.
3. Organic net sales excludes the impact of foreign exchange and divested businesses, as well as acquisitions (until the anniversary date of the acquisitions).
4. Adjusted operating margin excludes equity method investment earnings.
5. This estimate excludes any potential impact from pending federal tax legislation.
6. Subject to market and other conditions. Assumes no large synergistic acquisitions.

Remain Committed to Balanced Capital Allocation and Investment-Grade Rating

Invest in
Business

Remain Committed to Balanced Capital Allocation and Investment-Grade Rating

Invest in
Business

Manage
Debt/Pension

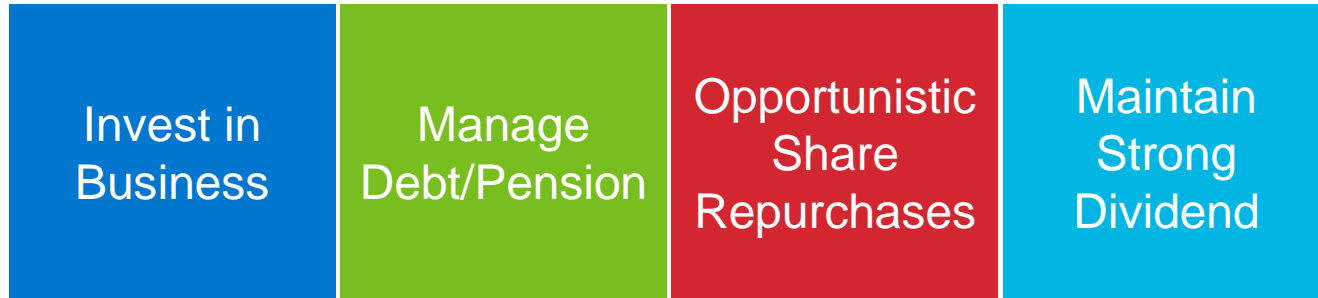
Remain Committed to Balanced Capital Allocation and Investment-Grade Rating

Invest in
Business

Manage
Debt/Pension

Opportunistic
Share
Repurchases

Remain Committed to Balanced Capital Allocation and Investment-Grade Rating



Remain Committed to Balanced Capital Allocation and Investment-Grade Rating

Invest in
Business

Manage
Debt/Pension

Opportunistic
Share
Repurchases

Maintain
Strong
Dividend

Disciplined
M&A

What We Want You to Take Away From Today

- 1 New company with significant potential
- 2 On track with transformation plan
- 3 Key to success: focus, discipline, capabilities, and culture
- 4 Modernizing iconic brands is at the center of what we do
- 5 Compelling investment opportunity

RECONCILIATIONS

Reconciliation of Organic Net Sales

	2018		2017			
	FQ2	FQ1	Fiscal			
			Year	FQ4	FQ3	FQ2
(Dollars in millions)						
Net Sales	\$ 2,173.4	\$ 1,804.2	\$ 7,826.9	\$ 1,861.7	\$ 1,981.2	\$ 2,088.4
Impact of foreign exchange	(8.5)	(3.2)	29.4	6.0	3.8	8.9
Net sales from acquired businesses	(29.5)	(31.0)	(36.5)	(21.5)	(8.6)	(6.4)
Net sales from divested businesses	-	-	(71.1)	-	-	-
Organic Net Sales	\$ 2,135.4	\$ 1,770.0	\$ 7,748.7	\$ 1,846.2	\$ 1,976.4	\$ 2,090.9

	2017		2016			
	FQ2	FQ1	Fiscal			
			Year	FQ4	FQ3	FQ2
(Dollars in millions)						
Net Sales	\$ 2,088.4	\$ 1,895.6	\$ 8,664.1	\$ 2,053.0	\$ 2,199.3	\$ 2,358.8
Impact of foreign exchange	-	-	-	-	-	-
Net sales from acquired businesses	-	-	-	-	-	-
Net sales from divested businesses	-	(71.1)	(468.1)	(116.5)	(114.1)	(119.5)
Organic Net Sales	\$ 2,088.4	\$ 1,824.5	\$ 8,196.0	\$ 1,936.5	\$ 2,085.2	\$ 2,239.3

% Change	2018 vs. 2017		2017 vs. 2016			
	FQ2	FQ1	Fiscal			
			Year	FQ4	FQ3	FQ2
Net Sales	4.1%	(4.8)%	(9.7)%	(9.3)%	(9.9)%	(11.5)%
Impact of foreign exchange (pp)	(0.4)	(0.2)	0.2	0.2	0.1	0.3
Net sales from acquired businesses (pp)	(1.4)	(1.6)	(0.5)	(1.2)	(0.5)	(0.4)
Net sales from divested businesses (pp)	-	3.6	4.5	5.6	5.1	5.0
Organic Net Sales Growth	2.3%	(3.0)%	(5.5)%	(4.7)%	(5.2)%	(6.6)%

Reconciliation of Adjusted Gross Profit and Adjusted Gross Margin

(dollars in millions)

	2018			Fiscal Year		
	H1	FQ2	FQ1	H1	2016	2015
Net Sales	\$ 3,977.6	\$ 2,173.4	\$ 1,804.2	\$ 7,826.9	\$ 8,664.1	\$ 9,034.0
Gross Profit	\$ 1,177.3	\$ 658.3	\$ 519.0	\$ 2,342.1	\$ 2,429.2	\$ 2,296.2
Net expense related to the planned divestiture of the Wesson oil business	-	-	-	0.5	-	-
Net expense related to restructuring plans	5.7	3.4	2.3	17.2	49.0	22.6
Corporate hedging derivative losses (gains)	(1.1)	(7.1)	6.0	5.1	(16.4)	24.6
Adjusted Gross Profit	\$ 1,181.9	\$ 654.6	\$ 527.3	\$ 2,364.9	\$ 2,461.8	\$ 2,343.4
Gross Margin	29.6%	30.3%	28.8%	29.9%	28.0%	25.4%
Adjusted Gross Margin	29.7%	30.1%	29.2%	30.2%	28.4%	25.9%

Reconciliation of Adjusted SG&A

(dollars in millions)

Net Sales

Selling, general, and administrative (SG&A) expenses

Gain adjustment on sale of Spicetec and J.M. Swank businesses

Advertising and promotion expenses

Net expense related to restructuring plans

Net expense related to goodwill and intangible impairment charges

Net expense related to the planned divestiture of the Wesson oil business, most of which is related to impairment charges on the Wesson oil production facility

Net expense related to early extinguishment of debt

Net expense related to salaried pension plan lump sum settlement

Net expense related to pension valuation adjustment

Net expense (benefit) related to legal matters

Net expense related to integration of former Ralcorp business

Adjusted SG&A expenses

% change since FY15

% of Net Sales

	Fiscal Year	
	2017	2015
Net Sales	\$ 7,826.9	\$ 9,034.0
Selling, general, and administrative (SG&A) expenses		
Gain adjustment on sale of Spicetec and J.M. Swank businesses	\$ 1,417.1	\$ 1,383.4
Advertising and promotion expenses	(197.4)	-
Net expense related to restructuring plans	328.3	312.6
Net expense related to goodwill and intangible impairment charges	46.4	25.1
Net expense related to the planned divestiture of the Wesson oil business, most of which is related to impairment charges on the Wesson oil production facility	304.2	25.7
Net expense related to early extinguishment of debt	30.9	-
Net expense related to salaried pension plan lump sum settlement	93.3	24.6
Net expense related to pension valuation adjustment	13.8	-
Net expense (benefit) related to legal matters	-	6.9
Net expense related to integration of former Ralcorp business	(5.7)	(7.0)
Adjusted SG&A expenses	\$ 803.3	\$ 990.5
% change since FY15	(19)%	
% of Net Sales	10.3%	11.0%

Reconciliation of Adjusted Operating Profit and Adjusted Operating Margin

Company operating Profit: Total operating profit for segments consisting of earnings before interest expense and equity method investment earnings, and income taxes.

Segment operating Profit: Total operating profit for segments consisting of earnings before general corporate expense, interest expense, investment earnings, and income taxes.

(dollars in millions)

Income from continuing operations before income taxes and equity method investment earnings	\$ 556.6
Interest expense, net	74.4
Company operating profit	\$ 631.0
General corporate expense	85.1
Segment operating profit	\$ 716.1

2018	Fiscal Year			
	H1	2017	2016	2015
\$ 556.6	\$ 729.5	\$ 108.8	\$ 584.6	
74.4	195.5	295.8	328.2	
\$ 631.0	\$ 925.0	\$ 404.6	\$ 912.8	
85.1	313.3	818.5	296.6	
\$ 716.1	\$ 1,238.3	\$ 1,223.1	\$ 1,209.4	

(dollars in millions)

Company operating profit	\$ 631.0
Adjustment to the gain on sale of Spicetec and J.M. Swank businesses	-
Net expense related to restructuring plans	18.5
Net expense related to goodwill and intangible impairment charges	-
Net expense related to acquisitions and planned divestitures	8.6
Net expense related to early extinguishment of debt	-
Net expense related to salaried Pension Plan Lump Sum Settlement	-
Net expense related to pension valuation adjustment	4.1
Net expense (benefit) related to legal matters	-
Corporate hedging derivative losses (gains)	(1.1)
Net expense related to integration of former Ralcorp business	-
Adjusted company operating profit	\$ 661.1
Adjusted company adjusted company operating margin	16.6%

2018	Fiscal Year			
	H1	2017	2016	2015
\$ 631.0	\$ 925.0	\$ 404.6	\$ 912.8	
-	(197.4)	-	-	
18.5	63.6	281.8	47.7	
-	304.2	50.1	25.7	
8.6	31.4	-	-	
-	93.3	23.9	24.6	
-	13.8	-	-	
4.1	-	348.5	6.9	
-	(5.7)	5.0	(7.0)	
(1.1)	5.1	(16.4)	24.6	
-	-	-	5.0	
\$ 661.1	\$ 1,233.3	\$ 1,097.5	\$ 1,040.3	
16.6%	15.8%	12.7%	11.5%	

Reconciliation of Adjusted Diluted EPS from continuing operations

Diluted EPS from continuing operations

Adjustment to the gain on sale of Spicetec and J.M. Swank businesses

Net expense related to restructuring plans

Net expense related to acquisitions and planned divestitures

Net expense related to pension remeasurement

Net expense related to goodwill and intangible impairment charges

Net expense related to early extinguishment of debt

Corporate hedging derivative gains

Net benefit related to unusual tax items

Rounding

Adjusted Diluted EPS from continuing operations

Year-over-year change

	2018		
	H1	FQ2	FQ1
\$	0.91	\$ 0.54	\$ 0.36
	-	-	-
	0.03	0.01	0.02
	0.01	0.01	-
	0.01	0.01	-
	-	-	-
	-	-	-
	-	(0.01)	0.01
	0.05	(0.01)	0.07
	-	-	-
\$	1.01	\$ 0.55	\$ 0.46
	14.8%	12.2%	17.9%

	2017		
	H1	FQ2	FQ1
\$	0.48	\$ 0.26	\$ 0.22
	(0.16)	0.02	(0.17)
	0.05	0.03	0.02
	-	-	-
	-	-	-
	0.43	0.09	0.34
	0.09	0.09	-
	-	-	-
	(0.02)	-	(0.02)
	0.01	-	-
\$	0.88	\$ 0.49	\$ 0.39

Reconciliation of Adjusted Diluted EPS from continuing operations

Diluted EPS from continuing operations

Gain adjustment on sale of Spicetec and J.M. Swank businesses

Net expense related to restructuring plans

Net expense related to the planned divestiture of the Wesson oil brand, most of which is related to impairment charges on the Wesson oil production facility

Net expense related to pension valuation adjustment

Net expense related to goodwill and intangible impairment charges

Net expense related to early extinguishment of debt

Net expense related to salaried Pension Plan Lump Sum Settlement

Corporate hedging derivative losses (gains)

Net expense (benefit) related to legal matters

Net benefit related to tax adjustment of valuation adjustment

Net expense (benefit) related to unusual tax items

Rounding

Adjusted Diluted EPS from continuing operations

Year-over-Year change

	2017	2016
	Fiscal Year	Fiscal Year
\$	1.25	\$ 0.29
	(0.16)	-
	0.09	0.41
	0.05	-
	-	0.49
	0.59	0.07
	0.14	0.04
	0.02	-
	0.01	(0.02)
	(0.01)	0.01
	(0.21)	-
	(0.03)	0.03
	-	(0.02)
\$	1.74	\$ 1.30
	33.8%	





CONAGRATM

• B R A N D S •